



Dealer Information

Dealer Name, Address including City State Zip, Contact/Title, Phone, E-mail

Applicant Information

Legally Registered Business Name, Trade or DBA Name, Primary Contact, Cell Phone, Address (PO Box is not acceptable), City State and Zip, Email, Business Phone, Type of Business, Haul Type, # Trucks Owned, # Trucks Leased, Federal Tax ID or SSN, Type of Goods Hauled, Annual Miles Run Per Truck, Annual Miles Run Per Truck, Gross Annual Revenues, Year Established/ Yrs Driving Experience, Are you an Owner Operator?, # Years as Owner Operator

Ownership Information for Applicant (If more than two, copy form and complete for each)

Principal Name, Home Address including City State Zip, SS#, Date of Birth, % Ownership, Providing Guaranty?

Financing Information

Garaging Location Address including City State and Zip, County, Year, Manufacturer, Model, VIN#, Finance Term in Months, Finance/Lease Plan, Total Cost, Down Payment, Trade In, Net to Finance

Hauling References

Company Name, Contact, Phone, # Years with Company

Credit References

Bank Name, Account Number, Contact, Phone, Trade Supplier, Account Number, Contact, Phone

Important Information About Procedures for Opening a New Account (Your Lease or Loan)

To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account (your loan/lease). What this means for you: When you open an account (your loan/lease), we will ask for your name, address, date of birth, business documents, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents. IMPORTANT INFORMATION: Except as otherwise prohibited by law, you agree and consent that Wabash National Financial Services (WNFS) and its affiliates may share information about the Applicant(s) that WNFS and its affiliates have or may obtain for the purposes, among other things, of evaluating credit applications, servicing account(s) or offering products or services that WNFS believes may be of interest to the business. ECOA Notice: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the bases of race, color, religion, national origin, sex, marital status, age (providing the applicant has the capacity to enter into a binding contract); because all or part of the applicants income derives from any public assistance program; or, because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is Bureau of Consumer Financial Protection, 1700 G Street NW, Washington, DC 20008.

Authorization for Disclosure of Business and Personal Credit Information

"You," the "Applicant" (both terms include the business entity as well as all of the individuals named above), certify to us that you are applying for credit for business reasons, and not for personal, family or household purposes. Applicant authorizes WNFS to obtain information from others concerning Applicant's credit and trade standing, including Applicant's personal credit report, and other relevant information impacting this application, and if the Lease or Loan is approved, from time to time during the term of the Lease or Loan. In addition to the information requested on this application, WNFS may subsequently request additional information from Applicant. As an authorized agent of the applicant company, you represent that you have reviewed this document and the information herein is true, correct and complete. A photo static copy of this authorization shall be as valid as the original. Ohio Residents Only: The Ohio laws against discrimination require that all creditors make credit equally available to all creditworthy customers, and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio civil rights commission administers compliance with this law. New York Residents Only: A consumer report may be requested in conjunction with this application. Upon your request, you will be informed whether or not a consumer report was requested and if such report was requested, informed of the name and address of the consumer reporting agency that furnished the report. Subsequent consumer reports may be requested or utilized in connection with an update, renewal or extension of the credit for which this application is made. Vermont Residents Only: You authorize WNFS to obtain credit reports about you now and in the future for all legitimate purposes associated with this application or the account including, but not limited to: (a) evaluating this application; and (b) renewing, reviewing, modifying, and taking collection action on the account.

Owner #1 of Applicant - Print Name, Owner #1 of Applicant - Signature, Date, Owner #2 of Applicant - Print Name, Owner #2 of Applicant - Signature, Date

Joint Intent

If a Guaranty is being provided for this application or there is more than one Applicant, the following must be initialed by BOTH the Applicant(s) and all Guarantors. By initialing, we confirm that we intend to apply for joint credit or to jointly and severally guarantee credit. Applicant(s) Joint Party (Guarantor and/or Co-Applicants)